

waived. Manager Vesevick noted that the permanent tee times actually restrict potential income, as they restrict the number of non-residents that can play during those times.

There was discussion concerning the advantages of the multi-play program, which will be the same as in 2015. It is designed to expose players to the facility as guests. There were ideas on how to incentivize more players to do the 20-play such as allowing unused dollars to be used in the restaurant, although Manager Vesevick pointed out that it actually reduced green fees. The consensus was to review carefully the results from the multi-play program for possible changes in 2017.

Manager Vesevick reported that the leagues are full again for the coming season. Golf outings booked are also ahead of last season, with the potential income from them increasing. There was discussion concerning how to balance the number of outings booked, particularly on Fridays, against the need for space for regular play. The impact of special events is felt particularly by those who consistently play on Saturdays. Manager Vesevick will discuss with staff how best to create balance for everyone while maximizing revenue.

GROUNDS

Superintendent Pekarek said that the grounds crew has been busy performing vehicle maintenance. He noted there is no current need to use the Village's public works mechanical maintenance staff, although they do consult on occasion. Also, lighting has been installed on the sign at Taft and Lambert. In response to questions, Superintendent Pekarek said that, while there is ice in some low areas, overall the course has weathered the warm winter well and is in good shape. A sufficient number of staff persons passed the tests for obtaining licenses for pesticide use. He noted that products are much safer than 30 years ago, and "restricted use" pesticides are not used on the course.

RESERVE 22

Manager Vesevick reported that January was a good January for the restaurant. The whiskey tasting had 47 attendees. Patrons seem to enjoy the special events. There are some anticipated staff changes and additions in process, including possibly creating an internship in connection with College of DuPage.

There was a discussion concerning customer service. Manager Vesevick said that the goal from the beginning was to improve customer service in the restaurant, and great strides have been made. Secret shoppers have been engaged that will be giving feedback on service and food quality. It was noted that staff needs to engage more with the restaurant customers.

There will be breakfast available off the menu starting at 8:00 AM on weekends during the permanent tee times season. A weekly brunch never took hold. However, there will be special event brunch buffets, such as Easter, every couple of months. There was discussion concerning the possibility of rib fests, or other events, once a month during the season.

Financial Report

Commissioner Jourdan was not in attendance to review the financials. Manager Vesevick said that January performance was near that of the previous year. There were extraordinary expenses realized in January 2016 that were not in 2015 that make it look worse than the previous year. Revenue per guest has increased significantly, and staff continues to focus on lowering personnel costs per guest, which have been lowered by 10%. In response to questions, Manager Vesevick said that human resources personnel need to work with the 21 employees who are eligible to increase hours from 19 to 29 per week and participate in the Village pension program. He also noted that a couple of employees also work at Arrowhead.

PATIO AREAS RENOVATION

The facility has engaged an architect to investigate ways to create more space and provide for more tables in the patio area. The recommendation is an extension north and east that is a bit more private and will add a total of 17 tables. Because patrons tend to linger on the patio, adding capacity was important. There was discussion concerning creating more shade. As the windows are 15 feet tall, a covering is a combination of engineering and cost challenges. Superintendent Pekarek will be working with the consultants to address any potential problems with being too close to the green and errant balls ending up on the patio. Commissioners discussed a lattice fence or landscaping closer to the course.

Discussion turned to the west patio outside the banquet room. The goal is to be able to cover the entire patio, but with current plans, only 60% can be covered with a translucent material. If the roof is simply extended as currently built, it would end up as a pavilion in order to support a real roof. There was discussion concerning installing a tent permanently or during the season, allowing for casual events. Superintendent Pekarek said that the cost of purchasing a framed, insulated, tent with a floor is approximately \$150,000. If erected in the winter, the concrete pad is cold which makes the entire interior cold.

Superintendent Pekarek said that the north patio changes are the first priority, and will result in instant increased revenues. The hope is to have it installed for the 2017 season. The west patio changes are more extensive and more complicated. Staff will take Commissioners' comments back to the architect concerning the west patio.

Commissioners discussed how the facility fits more casual parties. The consensus was that the banquet room is somewhat sterile for drinks and appetizer-type events. Manager Vesevick said he is engaging an interior designer for ideas on how to soften up the restaurant and interior bar.

Chairman Browder said that the consensus was that the Commissioners see value in having changes made to the west patio to increase the outdoor space, but the nature of the changes and the cost are still questions. The enhancements to the north patio should be done regardless of any decision on the west patio.

TRUSTEE LIAISON REPORT

Trustee O'Shea reported that there is a contract on the Schmidt's pharmacy property, and it will be redeveloped into a brew pub. There was discussion concerning the competition to Reserve 22 created by the new restaurants in the central business district. Additionally, there will be a public meeting to review the plans for the new police station this Saturday.

OTHER BUSINESS

Trustee O'Shea said he would contact all Commissioners concerning the continuing problem of attendance, even though the meeting date and time was changed to make attendance easier.

Manager Vesevick said that there will be presentations by department heads at each of the next three meetings.

The next meeting will be Friday, February 18 at 7:00 AM at the Links

ADJOURNMENT

The meeting was adjourned without a vote due to lack of a quorum at 8:38 AM.

Submitted by Karen Blake, Recording Secretary
Reviewed by General Manager Jeff Vesevick